

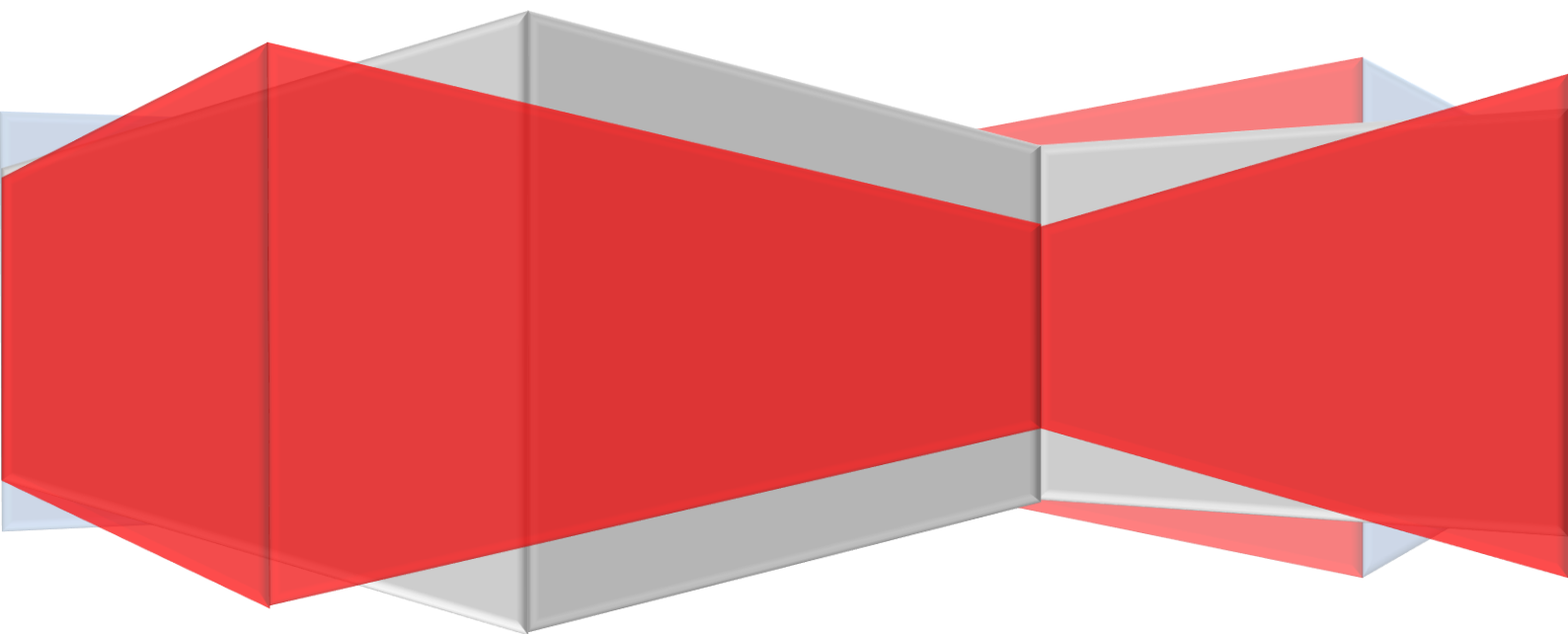
Cultivate school entrepreneurial mindset through holistic approach targeting teachers and pupils



Assessment tools for the assessment of the Entrepreneurial Mindset of pupils in the school (electronic)

IO7A3: 3.2 Planning and Management (1st Method)

Partner Responsible: DIMITRA



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Title of story: Christmas Bazar

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It is the beginning of December and the teacher proposes that you organize a Christmas bazaar. He suggests that the proceeds be donated to a charity you will choose at a class discussion. You all unanimously agree to participate. You have already started to suggest organizations that you know of. Maria suggests that you give the proceeds to UNICEF, Costas to the organization for stray animals, Elena to Médecins Sans Frontières. Your teacher asks you to create a group of 4-5 people who will organize and coordinate the actions that need to be taken in order for the Christmas bazaar to be successful. What do you do?

- a) You are willing to join the organizing team, since this would help you to make more friends.
- b) You are willing to participate in the organizing team, as you are interested in and enjoy such activities.**
- c) You are willing to participate, as your teacher has selected your best friend to be in the organizing team, too.

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The same day you come home and you're very happy as you are officially a member of the organizing team. You announce it to your parents, who support you knowing that you will do your best. The next morning you enter the classroom and the teacher asks you if you have come up with anything for the upcoming bazaar. What do you reply?

- a) You say you didn't manage to come up with something because you had to study and had no time.
- b) You suggest to the rest of the organizing team to meet at the end of the day to start getting organized.
- c) You say that you have already prepared a plan with the actions you need to take as a team for the organization and carrying out of the bazaar, the possible dates when it can take place and its duration. You present it to the class.**

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The next day the school principal enters your classroom in order to get informed about the Christmas bazaar that you will organize. After all, the principal is the one who will decide if the school space can be used for the bazaar at a time when the school will be closed. Then you:

- a) Think that since this is something organized by your class, there is no reason for the principal to be informed about the details.
- b) Having thought that the success of the bazaar will be greater if you have more original and different things for sale, you suggest to the principal to ask the other classes if they want to participate in it as well so that they can help you by making some ornaments.**
- c) Listen carefully to the information that your teacher gives to the principal to see if you have any questions to ask.

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The principal leaves your classroom and your teacher decides to discuss with the class the organization of the bazaar, what handicrafts you will make, if you will make them all together or individually as well as whether they will only be Christmas-themed or not. Then you raise your hand and:

- a) You suggest that you ask the principal what he or she would prefer as the head of your school.
- b) You suggest that the handicrafts should be Christmas decorations in order for your bazaar to have a Christmas spirit; after all, you did the same at the previous bazaar.
- c) **You suggest making a list of materials and the amount you will need for your handicrafts and then get some offers from stores that sell these materials in order to calculate your expenses. You also suggest that handicrafts could be created in group or individually, depending on the complexity of each of them and according to the abilities of each creator.**

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Once the question on the type, quantity and nature of the handicrafts that will be displayed for sale at the Christmas bazaar is resolved, the issue regarding the money you will need to buy the materials arises. The organizing team holds a meeting during the break in order to find a solution. There, you:

- a) Are waiting to hear some possible solutions. You have already suggested several things.
- b) You propose that the teacher should pay for them or that you should ask from your parents to give you the money; you would promise to pay the money back to them as soon as the Christmas Bazaar is over.
- c) **You suggest that you take advantage of some of the money from your class fund, which you would return after the end of the bazaar.**

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The materials are already in your school, they are being shared and you are ready to start making your creations. Everyone is very happy and absorbed in this activity. You remind them:

- a) To use the materials sparingly so as to make as many ornaments as possible, even though they might not end up so beautiful.
- b) That this deed and the help that your school will offer will be remembered by everyone for a long time.
- c) **To set a deadline within which the handicrafts should be delivered, so that everyone can determine and keep track of their pace and be consistent, respecting the specific deadlines.**

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You used all your imagination and creativity and managed to make many and wonderful ornaments for all tastes. However, some materials have remained unused. What will you do now?

- a) You think that you have already made a lot of ornaments, so you are all set.
- b) You have already shown them to your teacher and she is very excited about your handicrafts and your effort; had she wanted you to make more, she would have told you.
- c) In order for the bazaar to be even more successful and to raise a larger amount of money, you suggest that you get ideas from the Internet - Pinterest and use the rest of the materials to make more ornaments.**

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Days go by and during Arts and Music classes you make the handicrafts for the Christmas bazaar. Many beautiful ornaments have already been created and are waiting to be bought. All pupils' parents will surely visit the bazaar, but since there are too many ornaments, you are now worried that you will not be able to sell them all. You suggest:

- a) Call some of your relatives and invite them to your school event.
- b) Ask visitors to buy more than one ornament, as it is for charity.
- c) Post an announcement about the event on the school website, make some posters and put them in central parts of your city for everyone to be informed.**

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Everything is ready for the Bazaar and the day it will take place is approaching. You are all in Christmas mood and you are sure that your event will be a great success. You are looking at the original plan you had made and you think that you need to say something to your classmates and your teacher. Now it is the right time to say it. What is this that you need to say?

- a) **You say that it would be better if your event had a greater community outreach, so it would be a good idea to send a Bazaar invitation to the city mayor and the city council.**
- b) To have a small party celebrating the fact that you managed to have everything ready earlier than the deadline you had set.
- c) You suggest that Christmas songs should be played during the Bazaar, so that everyone would be in Christmas mood and buy many ornaments.

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One day before the start of the bazaar you discuss the last details in class so that everything is ready for the next day. Most of your classmates share their opinions and at some point it is your turn to share your last thoughts on how you can best organize and set up the bazaar:

- a) **You suggest that everyone should take up a role; that is, you should determine who will be at the school entrance to welcome people, who will be behind the counters as a seller, who will be responsible for the money and who will have a supporting role.**
- b) You encourage your classmates by saying that everything is perfectly organized and that the bazaar will be successful.
- c) You feel that your role is over and you just wish to raise a large amount for the charity.

The day of the bazaar has come. You are all in your seats, nicely dressed and welcoming visitors with smiles. The mayor has accepted your proposal and is in your company along with many others.