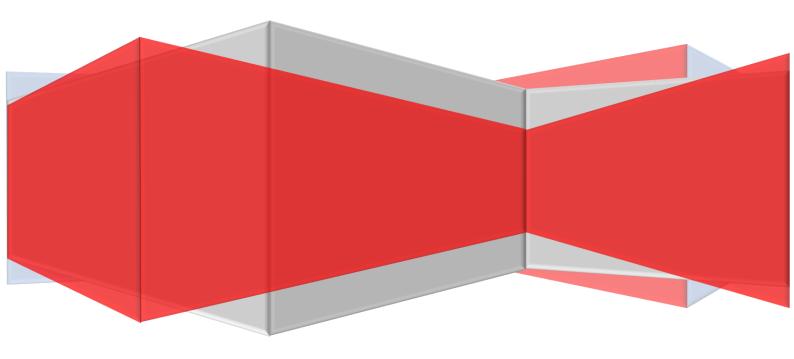
Cultivate school entrepreneurial mindset through holistic approach targeting teachers and pupils



ISO Certification of the curricula: Development of Entrepreneurial Mindset for Teachers Level 6

Competence: 3.4 Working with others

Partner Responsible: MMC







Coordinated by



Partners













Apostolos Varnavas Primary School

4th
Primary
School of
Tyrnavos

Program Erasmus+

Key Action KA201 - Strategic Partnerships for school education -

Cooperation for innovation and the exchange of good

practices

Project Title Cultivate School Entrepreneurial Mindset through a Holistic

Approach Targeting Teachers and Pupils

Project Acronym EnterSchoolMind

Project Agreement

Number

2018-1-CY01-KA201-046906

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Table of Contents

TRAINING CURRICULUM FOR COMPETENCE: WORKING WITH OTHERS	3
Aim of the workshop	3
Learning outcomes	3
Training methodology	4
Prerequisites	
CLASSROOM LEARNING	
Workshop duration	4
Training techniques	4
Equipment and materials necessary	5
Workshop programme breakdown	5
Methodological tools	
SELF-DIRECTED LEARNING	
Resources	7



TRAINING CURRICULUM FOR COMPETENCE: WORKING WITH OTHERS

Aim of the workshop

This workshop aims to provide teachers with the right tools and methodologies with regard to competence 3.4 Working with Others. The workshop focuses on aspects of cooperative work.

First, the conflict resolution theory as well as techniques that can be used in the classroom environment will be presented, in order to equip teachers with the tools so as to resolve any conflict issue that may arise.

Next, emotional intelligence, its key elements and skills which are associated with it will be analysed. Given the challenges that seem to be inherent in teaching, the importance of emotional intelligence in the classroom and methods and tools that can help teachers to deal with their own and their pupils' emotions in the context of emotional intelligence are presented. A group exercise that aims to represent classroom scenery and challenge learners' perception and reaction simulating real life conditions, further supports the discussion on the topic.

The next topic to be presented is team development, as being part of team is an integral part of pupil's learning life. Team roles and the importance of team forming are explained. A short typology of team's members is also presented, in order for a relevant discussion to take place, rather than to merely adopt the typology's stereotypes.

In turn, elements of cooperative learning are presented. Cooperative learning as a model of the cognitive social approach to teaching aims at encouraging the overall development of a child in both academic and socio-emotional aspects. In the classroom environment, cooperative learning has been seen as a scaffolding method which promotes interaction among pupils who differ in level of mastery, skills and competences.

Furthermore, the importance of active listening for improving the learning experience for teachers and pupils will be discussed, while verbal and non-verbal signals of active listening will be proposed.

The last part of the workshop will focus on the idea of building trust among teachers and pupils in order to create an effective classroom environment. Methods of trust building and practical examples through an experiential workshop are provided.

Learning outcomes

After the end of the workshop the participants will be in a position to:

In terms of knowledge:

- 32. Define conflict resolution techniques such as compromising, win-win, withdrawing and smoothing.
- 33. Define emotional intelligence and list its elements according to Goleman.
- 34. Define different roles in a team and a classroom.



In terms of skills:

- 35. Apply active listening techniques such as questioning, paraphrasing, summarizing and appropriate use of body language, and teach their pupils to use these techniques also
- 36. Demonstrate emotional intelligence and develop the emotional intelligence skills of their pupils through the design of appropriate activities.
- 37. Foster cooperation among pupils through the application of activities that will develop a collaborative classroom.

In terms of competences:

38. Support pupils in building trusting relationships and communicating with one another.

Training methodology

Classroom Learning

X Self-Directed Learning

Prerequisites

There are no prerequisites for this competence. Trainers and learners are encouraged to further elaborate especially on the topics of

- ✓ Emotional intelligence
- ✓ Active listening
- ✓ Cooperative learning

CLASSROOM LEARNING

Workshop duration

14 teaching hours			

Training techniques

Technique
☑ Lecture (compulsory)
☐ Individual Exercise
☑ Group Exercise
☐ Role play
☐ Group discussion
⊠ Brainstorming
☐ Case Study
☑ Questions and Answers (multiple choice and open questions)
☐ Other (Please indicate)



Equipment and materials necessary

Equipment:

- ✓ A safe classroom
- ✓ Projector

Materials:

- ✓ A4 white sheets
- ✓ Pens, pencils and markers
- ✓ Flip chart

Workshop programme breakdown

No.	Theme/Content	Workload in minutes
1	Conflict Resolution	120
	■ Lecture [PPT_3.4_1]	minutes
	Definition of conflict resolution	
	Conflict resolution techniques and types	
	o Forcing	
	Win-win (Collaborating)	
	 Compromising 	
	 Withdrawing 	
	 Smoothing 	
	 Power struggles between teachers and pupils and how to avoid 	
	them	
2	Emotional intelligence	120
	Lecture [PPT_3.4_1]	minutes
	Definition of Emotional Intelligence	
	 Brainstorming: Emotional Intelligence 	
	[CL_3.4_4]	
	Skills entailed in Emotional Intelligence	
	How to develop Emotional Intelligence	
	 5 Key Elements of Emotional Intelligence (Goleman) 	
	 Self-Awareness 	
	 Self-Regulation 	
	 Motivation 	
	 Empathy 	
	 Social Skills 	
	 Emotional Intelligence and working with others 	
	Emotional Intelligence in the classroom	
3	Team and team roles	120
	■ Lecture [PPT_3.4_1]	minutes
	Tuckman's 5 Stages of Team Development	
	 Group Discussion: Tuckman's model in the 	
	school environment [PPT_3.4_1]	



No.	Theme/Content	Workload
		in minutes
	Team Roles	
	Procedure for defining team roles	
	Teams' roles and functions	
	Facilitator	
	Recorder	
	Presenter	
	• Checker	
	Questioner	
4	Fostering cooperation	120
	Lecture [PPT_3.4_1]	minutes
	Definition of cooperative learning	
	Criteria for cooperative learning	
	 Cooperative vs competitive learning 	
	 Learning teams in the classroom 	
	 Experiential workshop: Cooperating 	
	[CL_3.4_5]	
5	Active listening	120
	Lecture [PPT_3.4_1]	minutes
	Active listening in the classroom	
	Use of active listening in classroom	
	Steps for performing active listening	
	Verbal and non-verbal signals of active listening	
	■ Group exercise: Active Listening [CL_3.4_6]	
6	Building trusting relationships	240
	Lecture [PPT_3.4_1]	minutes
	Talk about trust in the classroom	
	Give pupils responsibilities	
	Develop a classroom atmosphere of trust	
	o Be Tolerant	
	 Provide Structure 	
	 Teach With Enthusiasm and Passion 	
	 Incorporate Humor into Lessons 	
	Open-ended questions [CL_3.4_2]	
	Closed Questions [CL_3.4_3]	

Methodological tools

No.	Training Technique	Title of Methodological tool		
1	Lecture	PowerPoint		
2	Questions and Answers	Open-ended questions		
3	Questions and Answers	Close ended questions		



4	Brainstorming	Emotional Intelligence
5	Experiential workshop	Cooperating
6	Group exercise	Active Listening

SELF-DIRECTED LEARNING

Resources

No.	Title and Reference	Attachment (if applicable)
1	Liz Slater, "Teachers: building high-performing and improving education systems", Education Development Trust 2013. https://www.educationdevelopmenttrust.com/EducationDevelopmenttrust/files/04/04ca44b5-b70e-4775-82a0-645cfd6483b2.pdf	N/A
2	Ke Huang & Xianxuan Xu, "Developing Emotionally Intelligent Teachers", TIE Online 2019. https://www.tieonline.com/article/2549/developing-emotionally-intelligent-teachers	N/A
3	Hallam, Ireson, Davies, Effective Pupil Grouping in the Primary School: A Practical Guide, Routledge 2013. https://books.google.com.cy/books/about/Effective_Pupil_Grouping_in_the_Primary.html?id=9J9l3Y88KsIC&source=kp_book_description&redir_esc=y	N/A
4	McNaughton, Hamlin, McCarthy, Head-Reeves, Schreiner, "Learning to Listen: Teaching an Active Listening Strategy to Preservice Education Professionals", <i>Topics in Early Childhood</i> <i>Special Education</i> 27, 2008, 223-231. https://journals.sagepub.com/doi/pdf/10.1177/0271121407311241	N/A
5	Active Listening Teachers' Manual https://www.scribd.com/document/239092429/Active-Listening-1-TB	N/A
6	Gillies, Ashman, Terwel (eds), <i>The Teacher's Role in Implementing Cooperative Learning in the Classroom</i> , Springer 2008. https://link.springer.com/book/10.1007/978-0-387-70892-8	N/A